

Mill of Benholm Year 4

			Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Totals	Notes	
	<i>Weeks per month</i>		5	4	4	5	4	5	4	4	4	5	4	4			
	<i>Shop customers/week</i>		60	60	80	90	100	80	60	60	80	40	50	60			
	<i>Avg shop spend</i>		£5.00	£5.00	£5.00	£5.00	£5.00	£5.00	£5.00	£5.00	£5.00	£5.00	£5.00	£5.00			
	<i>Café Customers/week</i>		80	88	105	126	151	151	151	136	123	111	100	90		1	
	<i>Avg café spend</i>		£5.00	£5.00	£5.00	£5.00	£5.00	£5.00	£5.00	£5.00	£5.00	£5.00	£5.00	£5.00			
	<i>Numbers of events</i>		2	2	2	2	2	2	1	2	2	2	2	1		2	
	<i>Event attendees</i>		30	30	50	50	50	50	50	40	40	40	40	40			
	<i>Average price per ticket</i>		£7	£7	£7	£7	£7	£7	£7	£7	£7	£7	£7	£7			
	<i>Training attendees/mth</i>		40	50	50	50	50	40	40	40	40	40	40	40			
	<i>Average price per head for tra</i>		£8	£8	£8	£8	£8	£8	£8	£8	£8	£8	£8	£8			
	<i>Rental cost of buildings/hr</i>		£25	£25	£25	£25	£25	£25	£25	£25	£25	£25	£25	£25		3	
	<i>Potential hours per week</i>		84	84	84	84	84	84	84	84	84	84	84	84			
Income	Shop and Shop Let	<i>Nominal due to partnership</i>	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	6,000	
	Café/Shop Profit share	<i>Estimate</i>	£700	£592	£740	£1,080	£1,004	£1,155	£844	£784	£812	£755	£600	£600	£600	9,666	4
	Wedding Lets	<i>£500 per wedding</i>			£500						£500			£500	£500	1,500	5
	Forest School Let		£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	3,000	
	Membership charge	<i>100 @ £5 pd annually</i>	£0	£0	£0	£0	£0	£0	£0	£0	£0	£500	£0	£0	£0	500	
	Ticket sales for events		£420	£420	£700	£700	£700	£700	£350	£0	£700			£210	£210	4,900	
	Training income		£320	£400	£400	£400	£400	£320	£320	£320	£320	£320	£320	£320	£320	4,160	
	Rental of buildings		£1,575	£1,260	£1,260	£1,575	£1,260	£1,575	£1,680	£1,680	£1,680	£2,100	£2,100	£2,100	£2,100	19,845	6
	Fundraising		£1,000				£1,000				£1,000					3,000	
	Donations/sponsorship		£200	£200	£200	£200	£200	£200	£200	£200	£200	£200	£200	£200	£200	2,400	
	Produce sales		£400	£200	£200	£200	£200	£200	£400	£400	£400	£400	£400	£400	£400	3,800	
	Car Parking chg	<i>£2/car/day</i>	£700	£560	£560	£700	£560	£700	£560	£560	£560	£700	£560	£560	£560	7,280	
	Total Income		£6,065	£4,382	£5,310	£5,605	£6,074	£5,600	£5,104	£4,694	£6,922	£5,725	£4,930	£5,640	66,051		
Costs	Event Costs	<i>20%</i>	£84	£84	£140	£140	£140	£140	£70		£140			£42	£980		
	Tutor costs	<i>£50 per two hour course</i>	£200	£250	£250	£250	£250	£200	£200	£200	£200	£200	£200	£200	£200	2,600	
	Marketing for events	<i>100 per event</i>	£200	£200	£200	£200	£200	£200	£200	£200	£200	£200	£200	£200	£100	1,700	
	Total Costs		£484	£534	£590	£590	£590	£540	£470	£200	£540	£200	£200	£342	5,280		
Overhead Exp	Advertising	<i>Nominal use of social media</i>	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	1,200	
	Rates	<i>Charitable relief 80%</i>	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	3,000	
	Water Rates		£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	1,200	
	Gas / Electric (per week)	<i>£150</i>	£750	£600	£600	£750	£600	£750	£600	£600	£600	£750	£600	£600	£600	7,800	
	Phone and internet		£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	600	
	Insurance		£3,000													3,000	
	Office Exp		£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	600	
	Staff costs : Core		£4,088	£4,088	£4,088	£4,088	£4,088	£4,088	£4,088	£4,088	£4,088	£4,088	£4,088	£4,088	£4,088	49,056	
	Volunteer exp/training		£150	£150	£150	£150	£150	£150	£150	£150	£150	£150	£150	£150	£150	1,800	
	Professional/accounts				£1,000			£1,000			£1,000			£1,000	£1,000	3,000	
	Repairs & Maintenance		£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	6,000	
	Security contracts etc		£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	600	
	Refuse Collection		£25	£25	£25	£25	£25	£25	£25	£25	£25	£25	£25	£25	£25	300	
	Membership fees		£1,000													1,000	
	Cleaning materials		£50		£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	600	
	Misc		£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	1,200	
	Total		£10,747	£6,647	£7,703	£6,853	£6,703	£7,803	£6,583	£6,313	£7,653	£6,463	£6,313	£6,455	86,236		
Operating Profit																	
Revenue grants																	
Total			£7,318	-£2,265	-£2,393	-£1,248	-£629	-£2,203	-£1,479	-£1,619	-£731	-£738	-£1,383	-£815	-£20,185		
Operating Cash Flow			£7,318	£5,053	£2,660	£1,412	£783	-£1,420	£7,101	£5,482	£4,751	£4,013	£2,630	£1,815	1,815		

Mill of Benholm Year 5

			Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Totals	Notes
	Weeks per month		4	5	4	5	4	5	4	4	5	5	4	4		
	Shop customers/week		70	70	80	80	80	80	60	60	80	60	60	70		
	Avg shop spend		£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50		7
	Café Customers/week		150	200	220	220	220	220	150	100	100	75	75	150		
	Avg café spend		£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50		
	Numbers of events		2	2	2	2	2	2	1	1	2	0	1	1		
	Event attendees		50	50	50	50	50	50	50	50	50		50	50		
	Average price per ticket		£7	£7	£7	£8	£8	£8	£8	£8	£8	£7	£7	£7		
	Training attendees/mnth		60	60	60	60	60	60	60	60	60	60	60	60		
	Avg price/head for training		£8	£8	£8	£8	£8	£8	£8	£8	£8	£8	£8	£8		
	Rental cost of buildings/hr		£25	£25	£25	£25	£25	£25	£25	£25	£25	£25	£25	£25		
	Potential hours per week		84	84	84	84	84	84	84	84	84	84	84	84		
Income	Shop and Shop Let	Nominal due to partnership	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	6,000	
	Café and Shop Profit share	Estimate	£968	£1,485	£1,320	£1,650	£1,320	£1,650	£924	£704	£990	£743	£594	£968	13,316	4
	Wedding Lets	£500 per wedding	£500			£500			£500		£500			£500	2,500	
	Forest School Let		£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	3,000	
	Membership Charge	100 @ £5 pd annually										£500			500	
	Ticket sales for events		£700	£700	£700	£800	£800	£800	£400	£400	£800	£0	£350	£350	6,800	
	Training income		£480	£480	£480	£480	£480	£480	£480	£480	£480	£480	£480	£480	5,760	
	Rental of buildings		£2,520	£3,150	£2,520	£3,150	£2,520	£3,150	£2,520	£2,520	£3,150	£3,150	£2,520	£2,520	33,390	8
	Fundraising			£1,000				£1,000				£1,000			3,000	
	Donations/Sponsorship		£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	3,000	
	Produce Sales (Wood Etc)		£400	£400	£400	£400	£450	£450	£450	£450	£450	£450	£450	£450	5,200	
	Car Parking Chg	£2/car/day	£560	£700	£560	£700	£560	£700	£560	£560	£700	£700	£560	£560	7,420	9
	Total Income		£7,128	£8,915	£6,980	£8,680	£7,130	£9,230	£6,834	£6,114	£8,070	£8,023	£5,954	£6,828	89,886	
Costs	Event Costs	20%	£140	£140	£140	£160	£160	£160	£80	£80	£160	£0	£70	£70	1,360	
	Tutor costs	£50 per two hour course	£300	£300	£300	£300	£300	£300	£300	£300	£300	£300	£300	£300	3,600	
	Marketing for events	100 per event	£200	£200	£200	£200	£200	£200	£100	£100	£200	£0	£100	£100	1,800	
	Total Costs		£640	£640	£640	£660	£660	£660	£480	£480	£660	£300	£470	£470	6,760	
Overhead Exp	Advertising	Mainly social media	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	1,200	
	Rates	Charitable relief 80%	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	3,000	
	Water Rates		£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	1,200	
	Gas / Electric (per week)	£150	£600	£750	£600	£750	£600	£750	£600	£600	£750	£750	£600	£600	7,950	
	Phone and internet		£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	600	
	Insurance		£3,000												3,000	
	Stationery, postage & Printing		£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	600	
	Staff costs : Core		£4,169	£4,169	£4,169	£4,169	£4,169	£4,169	£4,169	£4,169	£4,169	£4,169	£4,169	£4,169	50,028	10
	Volunteer exp and training		£150	£150	£150	£150	£150	£150	£150	£150	£150	£150	£150	£150	1,800	
	Professional/accounts				£1,000			£1,000			£1,000				3,000	
	Repairs & Maintenance		£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	6,000	
	Security alarm contracts etc		£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	600	
	Refuse Collection		£25	£25	£25	£25	£25	£25	£25	£25	£25	£25	£25	£25	300	
	Membership fees		£1,000												1,000	
	Cleaning materials		£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	600	
	Misc		£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	1,200	
	Total		£10,194	£6,344	£7,194	£6,344	£6,194	£7,344	£6,194	£6,194	£7,344	£6,344	£6,194	£6,194	82,078	
Operating Profit			-£3,706	£1,931	-£854	£1,676	£276	£1,226	£160	-£560	£66	£1,379	-£710	£164	1,048	

Mill of Benholm Year 6

		Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Totals	Notes
	<i>Weeks per month</i>	4	4	4	5	4	5	4	4	5	5	4	4		
	<i>Shop customers/week</i>	80	80	80	80	80	80	80	90	90	70	70	80		
	<i>Avg shop spend</i>	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50		
	<i>Café Customers/week</i>	150	200	250	250	250	200	150	100	100	100	100	150		
	<i>Avg café spend</i>	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50	£5.50		
	<i>Numbers of events</i>	2	2	2	2	2	2	2	2	2		1	2		
	<i>Event attendees</i>	50	50	50	50	50	50	50	50	50		50	50		
	<i>Average price per ticket</i>	£8	£8	£8	£8	£8	£8	£8	£8	£8		£8	£8		
	<i>Training attendees/mnth</i>	60	60	60	60	60	60	60	60	60	60	60	60		
	<i>Avg price/head for training</i>	£8	£8	£8	£8	£8	£8	£8	£8	£8	£8	£8	£8		
	<i>Rental cost of buildings/hr</i>	£25	£25	£25	£25	£25	£25	£25	£25	£25	£25	£25	£25		
	<i>Potential hours per week</i>	84	84	84	84	84	84	84	84	84	84	84	84		
Income	Shop and Shop Let														
	<i>Nominal due to partnership</i>	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	6,000
	Café and Shop Profit share	£1,012	£1,232	£1,452	£1,815	£1,452	£1,540	£1,012	£836	£1,045	£935	£748	£1,012	14,091	
	<i>Estimate</i>														
	Wedding Lets		£500		£500		£500		£500		£500	£500		3,000	11
	<i>£500 per wedding</i>														
	Forest School Let	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	3,000	
	Membership Chg							£500						500	
	<i>100 @ £5 pd annually</i>														
	Ticket sales for events	£800	£800	£800	£800	£800	£800	£800	£800	£800	£0	£400	£800	8,400	
	Training income	£480	£480	£480	£480	£480	£480	£480	£480	£480	£480	£480	£480	5,760	
	Rental of buildings	£2,520	£2,520	£2,520	£3,150	£2,520	£3,150	£2,520	£2,520	£3,150	£3,150	£2,520	£2,520	32,760	12
	Fundraising		£1,000				£1,000				£1,000			3,000	
	Donations/Sponsorship	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	3,000	
	Produce Sales (wood etc)	£450	£450	£450	£450	£500	£500	£500	£500	£500	£500	£500	£500	5,800	
	Car Parking Chg	£560	£560	£560	£700	£560	£700	£560	£560	£700	£700	£560	£560	7,420	9
	<i>£2/car/day</i>														£92,731
	Total Income	£6,822	£8,542	£7,262	£8,895	£7,312	£9,670	£7,372	£7,196	£7,675	£8,265	£6,708	£6,872	92,591	
Costs	Event Costs	£160	£160	£160	£160	£160	£160	£160	£160	£160	£0	£80	£160	1,680	
	<i>20%</i>														
	Tutor costs	£300	£300	£300	£300	£300	£300	£300	£300	£300	£300	£300	£300	3,600	
	<i>£50 per two hour course</i>														
	Marketing for events	£200	£200	£200	£200	£200	£200	£200	£200	£200	£0	£100	£200	2,100	
	<i>100 per event</i>														
	Total Costs	£660	£660	£660	£660	£660	£660	£660	£660	£660	£300	£480	£660	7,380	
Overhead Exp	Advertising	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	1,200	
	<i>Mainly social media</i>														
	Rates	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	£250	3,000	
	<i>Charitable relief 80%</i>														
	Water Rates	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	1,200	
	Gas / Electric (per week)	£750	£600	£600	£750	£600	£750	£600	£600	£750	£750	£600	£600	7,950	
	<i>£150</i>														
	Phone and internet	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	600	
	Insurance	£3,000												3,000	
	Stationery, postage & Printing	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	600	
	Staff costs : Core	£4,252	£4,252	£4,252	£4,252	£4,250	£4,250	£4,252	£4,252	£4,252	£4,252	£4,252	£4,252	51,020	10
	Volunteer exp & training	£150	£150	£150	£150	£150	£150	£150	£150	£150	£150	£150	£150	1,800	
	Professional/accounts			£1,000			£1,000			£1,000				3,000	
	Repairs & Maintenance	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	£500	6,000	
	Security alarm contracts etc	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	600	
	Refuse Collection	£25	£25	£25	£25	£25	£25	£25	£25	£25	£25	£25	£25	300	
	Membership fees	£1,000												1,000	
	Cleaning materials	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	600	
	Misc	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	1,200	
	Total	£10,427	£6,277	£7,277	£6,427	£6,275	£7,425	£6,277	£6,277	£7,427	£6,427	£6,277	£6,277	83,070	
Operating Profit		-£4,265	£1,605	-£675	£1,808	£377	£1,585	£435	£259	-£412	£1,538	-£49	-£65	2,141	

Core Staffing costs

Core Posts	Salary	NI	Pension	Expenses		total
General Manager	£33,000	£3,174	£1,650	£1,200	0.8	£31,219
Maintenance Officer	£24,000	£1,932	£1,200	£1,200	0.4	£11,333
Cleaner/Caretaker	£6,500					£6,500
Total						£49,052

Notes

FT

FT

361 days x 2 hours x £9

Note Detail

- 1 10% month on month increase which increases to 20% in tourist season
- 2 Some events operated by MoBE while some events organisers will rent space
- 3 Entrance to the Working Mill will be by donation
- 4 20% of income
- 5 Takes time for business to build
- 6 15% rising to 30% occupancy
- 7 Levels off at this
- 8 Target of 30% in year 5
- 9 Based on 10 cars/day
- 10 2% cost of living rise
- 11 Target of one every 2 months
- 12 30% occupancy